



台南企業股份有限公司

TAINAN ENTERPRISES CO., LTD.

2023

Investor Conference



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- The prospects to the future in this briefing report reflect Tainan enterprises vision of future. Tainan enterprises is not responsible for any notification or update with regard to any change or adjustment to these prospects in the future.



TAINAN

2023 COMPANY PROFILE

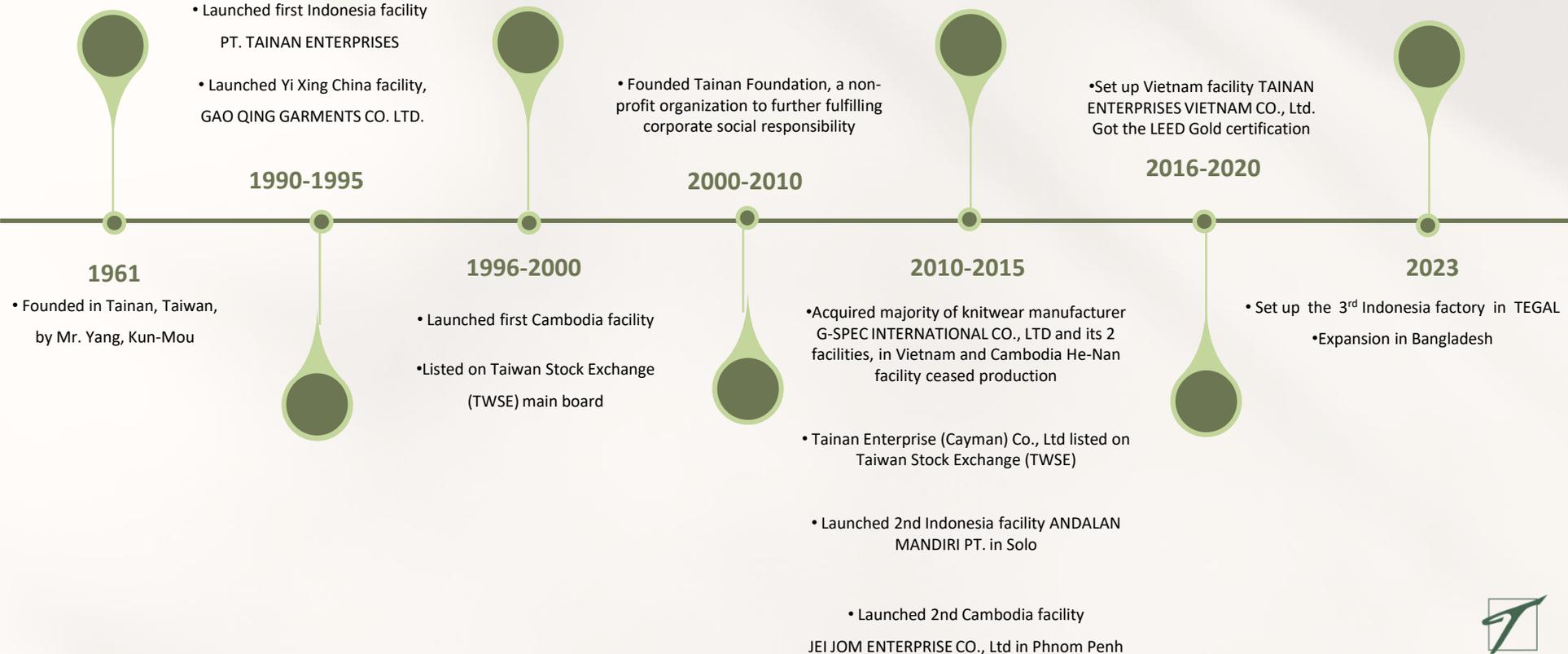
CONTENT



1 ABOUT US



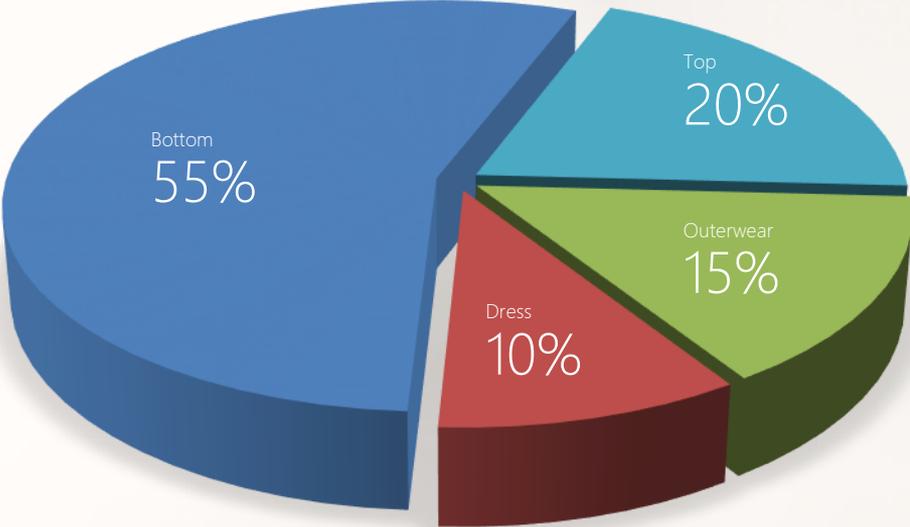
OUR STORY



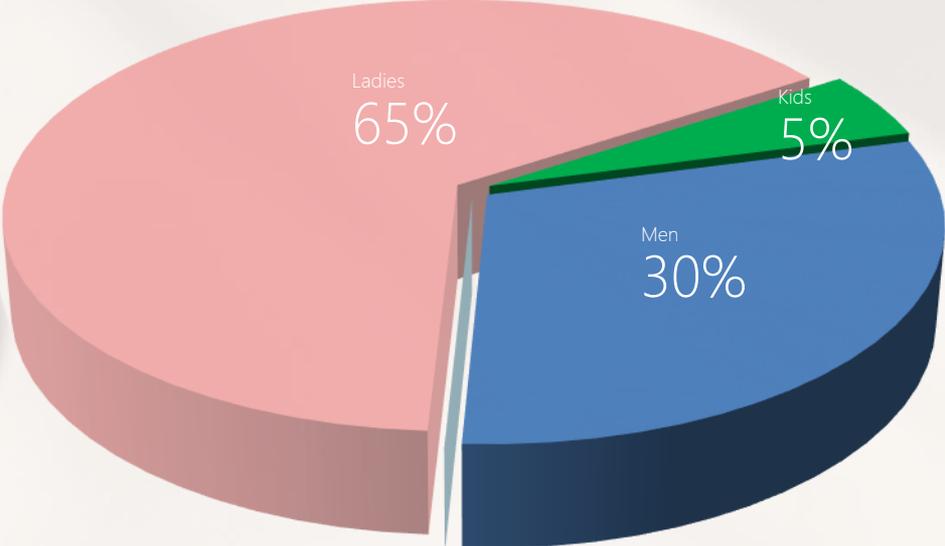
OUR CLIENTS



COMPANY METRICS



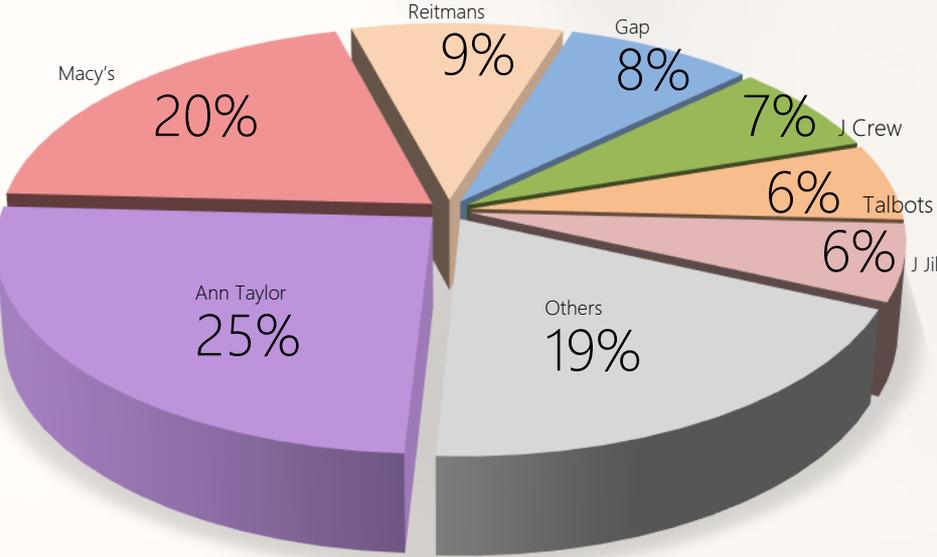
By Product Category



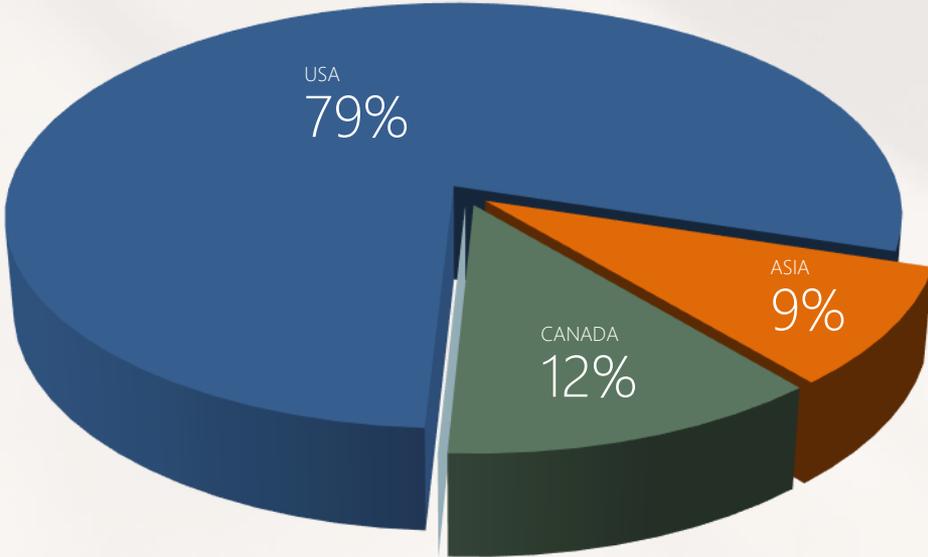
By Gender



COMPANY METRICS



Customer Share



Global Market Share



2 MANUFACTURE CAPACITY



TAINAN FACILITY

Bangladesh

- Denim
- Sports wear

Vietnam

- Woven bottom/top
- Light outerwear
- Athleisure apparel

Cambodia TC1+TC3

- In-house laundry facility
- Woven bottom/top
- Light outerwear
- Athleisure apparel

Cambodia GIN SOVANN

- Performance active wear
- Athleisure apparel
- Cut-and-Sew knits
- Sleepwear
- Loungewear

China

- Novelty items
- Complicated craftsmanship
- Embellishment
- Fast turn around
- Development center

Taiwan

- R&D sample room
- Active wear
- Small size order

Indonesia

- Outerwear
- Jacket
- Blouse
- Refined and tailored garments
- Denim
- Affiliate laundry facility

Taiwan

- 2 LINES
- 20,000 pcs/mth

China

- 18 LINES
- 200,000 pcs/mth

Indonesia

- **JAKARTA** 40 LINES
- 360,000 pcs/mth

- **SOLO 1** 24 LINES
- **SOLO 2** 22 LINES
- 420,000 pcs/mth

Cambodia

- **TC1+TC3** 56 LINES
- 600,000 pcs/mth

- **GIN SOVANN** 20 LINES
- 300,000 pcs/mth

Vietnam

- 26 LINES
- 300,000 pcs/mth

Bangladesh

- Knit + Woven
- 100,000 pcs/mth

- Woven + Denim
- 80,000 pcs/mth

 2023



FACTORY APPROVED BY



MODERNIZED PROCESS FLOW

Hanger System - Indonesia solo



U-Shape Conveyer Cambodia



RFID System All Factories



BOTTOM PRODUCT AUTOMATION

Other automation machines and many more



Automatic Template Machine



Automatic Pocket Attaching Machine



Automatic Folding & Heating Machine



Automatic Welt Pocket Machine



Automatic Belt Loop Machine



Fancy Stitch Machine



WIDE USAGE OF TEMPLATE MACHINE

Mainly for Tops

Template Design



Template Usage



INSPECTION & TEST

Fabric Defect Record System



In-house Lab Test



Scan & Pack System



3 Financial



Consolidated Financial Results (I)

Year	Revenue		Gross Profit	Operating Income	Pre-Tax Income	Net Income	EPS
	Amount (NT\$m)	YOY (%)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$)
2018	8,326	(0.03)	1,068	5	110	80	0.54
2019	7,660	(8.00)	1,065	74	66	80	0.55
2020	5,970	(22.00)	670	(327)	(380)	(355)	(2.45)
2021	5,761	(3.5)	776	(156)	(126)	(135)	(0.92)
2022	7,529	30.69	1,219	235	347	301	2.06
2023H1	3,241		560	124	163	137	0.94

Consolidated Financial Results (II)

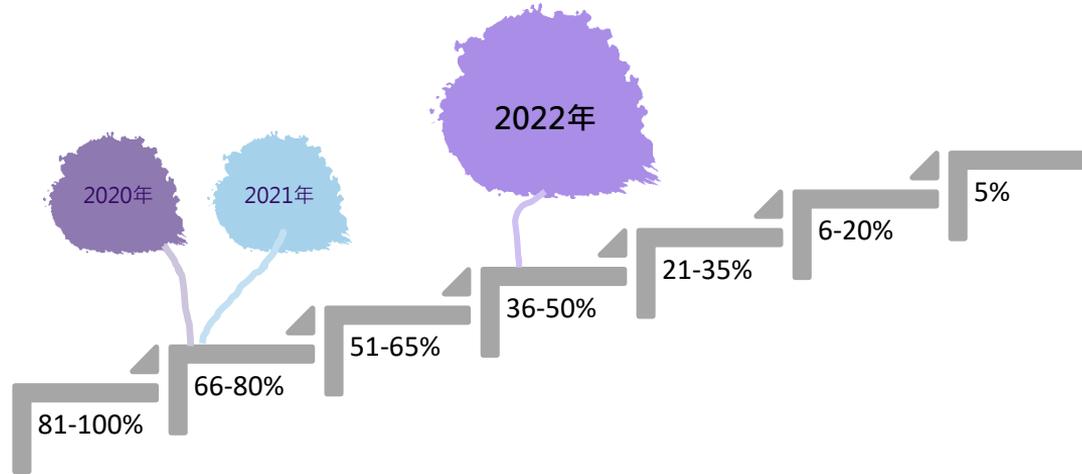
Year	Profitability					Financial Leverage	
	Gross Margin (%)	Operating Margin (%)	Net Margin (%)	ROE (%)	ROA (%)	Net Debt/Equity (%)	Current Asset/Current Liab. (%)
2018	12.82	0.06	0.95	2.06	1.88	淨現金	166
2019	13.91	0.97	1.05	2.09	1.91	淨現金	175
2020	11.23	(5.49)	(6.37)	(10.1)	(6.24)	淨現金	192
2021	13.47	(2.7)	(2.34)	(4.26)	(2.44)	淨現金	168
2022	16.19	3.13	3.99	9.13	6.11	淨現金	226

Dividend Policy

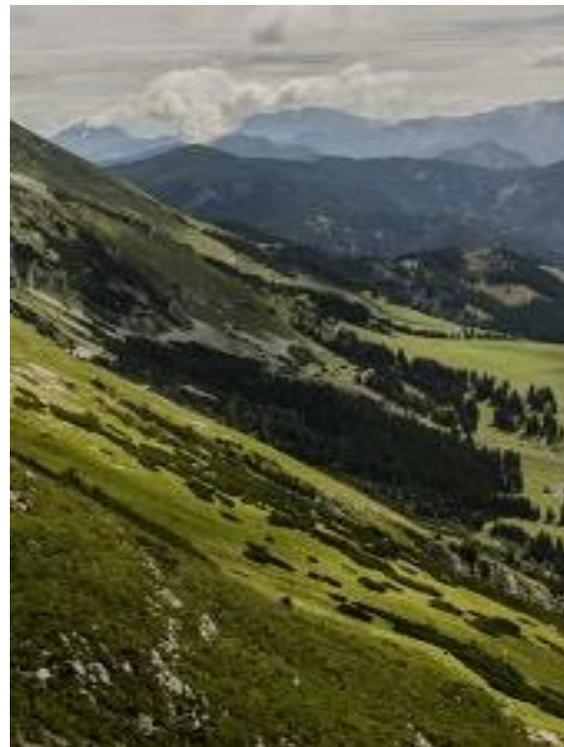
- According to the corporate law & the company' s regulation
- Depend on the company' s short & long term operation plan and profitability
- Depend on the company' s cash position

Year	EPS (NT\$)	Cash dividend (NT\$/share)	Stock dividend (NT\$/share)	Payout ratio (%)
2018	0.54	0.5	0.0	92.59
2019	0.55	0.5	0.0	90.91
2020	(2.45)	0.2	0.0	-
2021	(0.92)	0.1	0.0	-
2022	2.06	1	0.0	48.54

The 9th (2022) Corporate Governance Evaluation



4 TECHNOLOGY UPGRADE



LASER CUTTER IN FASHION

Indonesia Jakarta Laser Cutter



Equipment Advancement

✓ Super large-format processing area:
1800mm × 1000mm

Appliance Fabric

✓ Recommended for use --- Man-Made Fiber:
Ponte、PU、Suede、Faux fur、T/R...



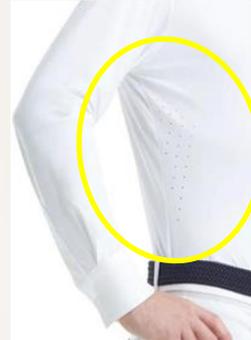
-Ponte-
-Flower & Scallop-



-Faux leather-
-Dots & Scallop-



-Polyester Crepe-
-Geometric Figure-



3D TECHNOLOGY



CLO-SET

Instantly review changes as any modifications to 2D patterns, colors, textures and finishing details are immediately simulated.



Automatic Fabric Analysis

Accurately emulate drape-sensitive fabrics such as lightweight woven and jerseys with various material properties.

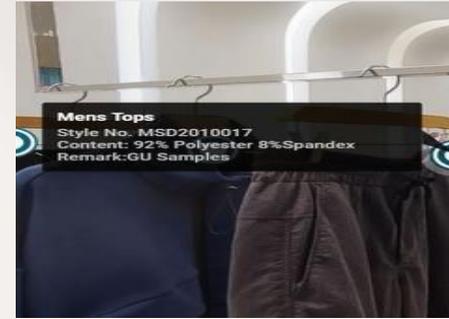


VIRTUAL SHOWROOM



Tainan 3D Showroom

A virtual space where customers can interact with all the production without the constraints of the physical environment



Samples



Fabrics



Virtual Runway



5 SUSTAINABILITY & SOCIAL RESPONSIBILITY



TAINAN ENTERPRISES TARGET

30% CO₂e Reduction Per Revenue By 2030



Rooftop Solar



Biomass Energy



Renewable Energy Certificates



Energy Management System



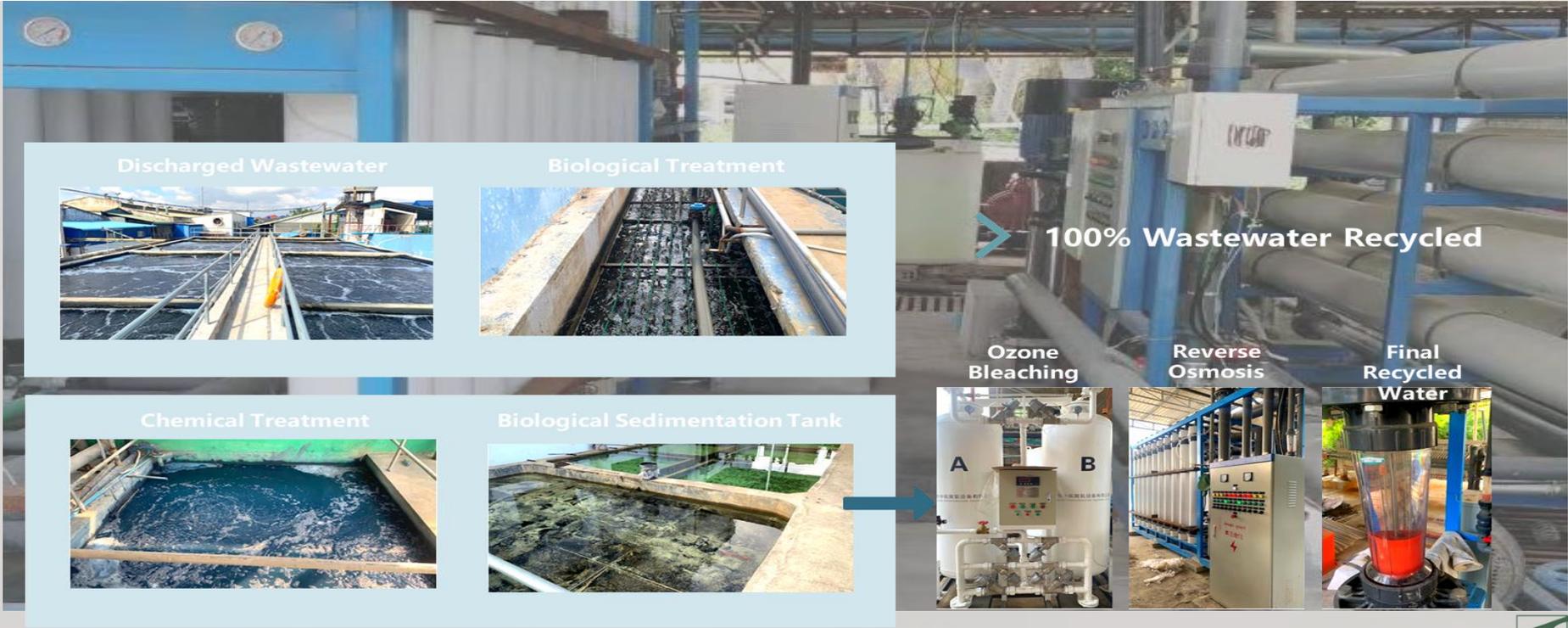
Geothermal Electric Power Station



100% WASTEWATER RECYCLED

EFFLUENT TREATMENT

Cambodia In-house Laundry



WOMEN EMPOWERMENT PROJECTS

Health education, Financial planning guidance,
Communication & problem solving trainings



HERproject
Introduced to Indonesia,
Vietnam factory

Indonesia factory P.A.C.E opening



CORPORATE SOCIAL RESPONSIBLE

1



Sponsorship of the refurbishment of Hayashi Dept. Store.

2



The Barclay Memorial Park is the Gold Winner of FIABCI World Prix d' Excellence Awards in the category of Rehabilitation/conservation.

3



Refurbishment of Taiwan old magistrate's office.

4



Cambodia factory giving back to the society.





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